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# The UK's Central Systems & Automation joins BPO

## Autostore Terminal Operating System strengthens BPO's expertise

Cutting-edge container and general cargo management solutions are helping future-proof port and inland terminal operations across the region.



UK-based Central Systems & Automation Ltd. is a leading European Terminal Operating System (TOS) software developer and systems integrator for the ports and inland terminal sector. Autostore TOS manages and controls goods, people and assets across every operational component of a portside or inland terminal – spanning container, general and bulk cargo. Delivering faster, more efficient and fully intermodal cargo processing for enhanced profitability, Autostore integrates seamlessly with other business systems to give terminal operators complete, secure and real-time visibility and control of all cargo.

With a strong market footprint across the Baltic and Scandinavia, the company has installed Autostore at sites across Poland, Lithuania, Latvia, Denmark and Sweden. Regional customers include PCC Intermodal, DB Port Szczecin, Klaipėda Container Terminal, Riga Universal Terminal and SCA Logistics.

### What Central Systems & Automation can offer BPO

The Terminal Operating System – TOS – now sits at the heart of port and inland terminal operations. The demands for cargo handling dictate faster throughput, increased automation, optimised storage, lower risk, seamless transshipment into hinterland markets – plus a port estate that works harder, delivering enhanced efficiency and profitability. Backed by its class-leading Autostore TOS, Central Systems & Automation has built a strong user community in the Baltic region and a clear understanding of the key business issues port and inland terminal operators face – from the regulatory environment, governance and infrastructure to security, open borders, railway integration and reaching new eastern markets within Russia and Asia.

The single most important operational element remains the requirements of the cargo itself – what, where, when, to whom and in what quantity. TOS software technology can now future-proof

that process – not just at each physical point of the cargo handling equation but throughout the wider supply chain right to the point of product delivery or purchase. Taken as a whole, it's about software-led, integrated relationships between port authorities, port terminal operators, inland terminal operators and the transport and logistics links connecting them that will deliver the next generation of cargo supply chain networks.

Central Systems & Automation's software, integration and cargo management expertise will help BPO and its members get the most out of TOS technology, such as higher performance, greater efficiency and improved competitive edge.

### What BPO can offer Central Systems & Automation

Andrew McKaig, Commercial Director at Central Systems & Automation, said: "The Baltic is a major export market for us; the strength, reputation and reach of BPO will enable us to develop our regional connections further, get closer to the unique requirements of this market and deliver the next-generation of TOS solutions for our Baltic customers."

Through respected annual events like the Baltic Ports Conference, BPO is bringing together interests from across the Baltic and enabling the region to articulate its needs and objectives in a very clear way. Being part of that ongoing conversation is crucial to the company and will help further develop its commitment to the Baltic market.

"Strategic cargo management software underpins control, visibility and traceability in the supply chain – at the dockside, at the inland terminal, in the distribution centre and in the warehouse. BPO is actively helping develop a positive climate for business and will help support our understanding of the market as it evolves – enabling us to drive new efficiencies into the supply chain so that BPO members can capitalise on opportunity," Andrew McKaig added.

**Autostore**



# Come to Rønne, enjoy the Baltic Pearl!

**The Port of Rønne, Bornholm's traffic harbour, does its best in fulfilling the requirements of the island's community, keeping its effectiveness and flexibility in mind at all times.**

**T**he port's importance to the community of 41,000 residents is not surprising, as virtually all seagoing traffic to and from the island – conveying goods, products, passengers and vehicles – passes through Rønne's quays.

Ferries from Ystad, Køge and Sassnitz bring 1.5 mln passengers and 330,000 cars to Bornholm via Rønne annually. Rønne is Denmark's second-largest harbour for cruise ships, which brings about 30,000-40,000 tourists every year – the freight trade at the port mainly involves the handling operations of smaller and mid-sized vessels. The harbour extends on an area of 600,000 m<sup>2</sup>, of which 200,000 m<sup>2</sup> is hired out. The port's total quay length is approx. 3.24 km with the water-depth ranging from 5 to 9 m. Today, the port is managed by a committee of eight members: five of whom are selected by political members of the municipality, one is chosen by the Bornholm's employers' union, one by Bornholm's labour union and one – an independent consultant – chosen by the board, adds to their professional competences.

## The Baltic Ports Conference

This year the Port of Rønne will host BPO's annual ports' gathering, the most important yearly event for the organization. BPO members, invited participants and

guests will join together to discuss key and urgent issues facing Baltic ports. As a platform for communication and dialogue, the conference typically touches upon the most up-to-date topics relevant to the BSR shipping and port business. Each year it is attended by representatives of the European Commission, non-profit organizations, private companies and, of course, ports of the BSR and beyond. Carefully chosen speakers give professional and insightful presentations and share their experiences on contemporary Baltic topics. The conference is also accompanied by the General Assembly of the BPO members, where summaries as well as discussions on key port matters, as well as future plans, take place.

Thomas Bendtsen, Port Director of Rønne Havn, invites: "The port and the island is proud to host the annual BPO conference 2014, and do look forward to welcome the participants to the island".

Come and join us there!



Photo: Wikimedia Commons



Photo: Wikimedia Commons

Charlotte Jørgensen

## Baltic Ports Conference and BPO General Assembly

4-5<sup>th</sup> September 2014  
Rønne | Denmark

[www.bpoports.com/baltic-ports-conference](http://www.bpoports.com/baltic-ports-conference)

